

## Message Text

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43

ACTION EB-07

INFO OCT-01 CIAE-00 COME-00 DODE-00 NSAE-00 TRSE-00 AF-06

ERDA-05 ISO-00 MC-02 AID-05 ACDA-05 /031 W

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R 181446Z SEP 75

FM AMEMBASSY PRETORIA

TO SECSTATE WASHDC 2739

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EXCON

E.O. 11652: N/A

TAGS: ESTC, SF

SUBJ: HELIO COURIER AIRCRAFT TO SOUTH AFRICA

REF: STATE 206966

1. EMBOFF MET WITH MR. JAMES RAE, ACCOUNTANT FOR UNITED AIR SERVICES, WONDERBLOOM AIRPORT, PRETORIA ON 18 SEPTEMBER. RAE STATED THAT UAS HAD REDUCED ITS ORDER OF HELIO COURIER AIRCRAFT FROM SIX TO TWO AND THAT THESE TWO WILL GO INTO THEIR STOCK FOR RESALE. HE CONTACTED UAS SALES MANAGER WHO STATED THAT THEY HAD TENTATIVE BUYERS FOR BOTH AIRCRAFT AND THAT IN EACH CASE BUYER WAS A FARMER. RAE SAID COMPANY FULLY UNDERSTOOD THAT AIRCRAFT TO BE USED ONLY FOR COMMERCIAL/CIVILIAN USE AND THAT THEY NOT TO BE SOLD TO RHODESIA. EMBOFF ALSO POINTED OUT THAT DEPARTMENT OF COMMERCE AUTHORIZATION NECESSARY BEFORE AIRCRAFT COULD BE SOLD TO SOUTH AFRICAN GOVERNMENT OR RE-EXPORTED. RAE REPLIED HE WAS NOT AWARE OF THESE RESTRICTIONS, BUT WOULD MAKE NOTE OF THEM AND SEE THAT THEY ARE ENFORCED.

2. CONCERNING FOUR HELIO COURIER AIRCRAFT PREVIOUSLY RECEIVED BY UAS, RAE STATED THAT ALL HAVE BEEN RESOLD. ONE WAS SOLD TO MR. VAN DER WALT WHO LIVES IN BRONKHORSTSPRUIT DAM AREA OF PRETORIA FOR HIS PRIVATE USE. SECOND SOLD TO FARMER NAMED MR. LA ROUX OF DELAREYVILLE FOR USE ON HIS FARM AND ACCASIONAL

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CHARTERING. THIRD AIRCRAFT WAS SOLD TO ME. DAVE SANDENBERG

OF AER KAVANGO IN BOTSWANA FOR USE IN HIS AIR CHARTER SERVICE THERE. FOURTH AIRCRAFT WAS SOLD ON 24 JUNE TO DEPARTMENT OF ROADS AND WORKS OF TRANSKEI GOVERNMENT.

3. EMBOFF TOLD RAE THAT SALE TO AIR CHARTER SERVICE IN BOTSWANA AND SALE TO TRANSKEI GOVERNMENT SHOULD HAVE BEEN CLEARED WITH DEPARTMENT OF COMMERCE FIRST. RAE REPLIED THAT AS FAR AS SALE TO BOTSWANA CONCERNED, HE AND OTHER COMPANY OFFICERS HAD ASSUMED THAT IF SALE APPROVED BY SOUTH AFRICAN GOVERNMENT, WHICH REQUIRES CLEARANCE BY SA DEPARTMENT OF COMMERCE, CUSTOMS, ARMAMENTS BOARD AND WHATEVER BANK MAKING LOAN, IT WOULD ALSO BE APPROVED BY USG. EMBOFF STATED THAT THIS NOT CASE AND UAS SHOULD HAVE CLEARED WITH USG ALSO. RAE PROMISED THAT IN FUTURE UAS WOULD DO SO.

4. SALES MAMAGER FOR UAS TOLD EMBOFF THAT HE HAD HEARD OF EFFORT BY GENERAL AIRCRAFT CORPORATION TO SELL HELIO COURIER TECHNOLOGY AND TOOLING TO SOUTH AFRICA BECAUSE UAS HAD CONSIDERED PARTICPATING WITH OTHER COMPANIES/BUSINESSMEN IN PURCHASE. HE COULD NOT REMEMBER WHO OTHER COMPANIES/BUSINESSMEN WERE, BUT ADDED THAT THEY HAD ALL DECIDED NOT TO PURCHASE RIGHTS TO HELIO COURIER BECAUSE THEY FELT MARKET TOO SMALL TO JUSTIFY BUILDING IT IN SOUTH AFRICA.  
BOWDLER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT, EXPORT LICENSES, STRATEGIC TRADE CONTROLS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 SEP 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GarlanWA  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750324-0337  
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**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Handling Restrictions:** n/a  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** HELIO COURIER AIRCRAFT TO SOUTH AFRICA  
**TAGS:** ESTC, SF  
**To:** STATE  
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